# MEDTRONIC, INC. WORLD WIDE REVENUE

(Unaudited)

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|   | <b>-Y12</b><br>2TR 1                   | TR 2                                   | FY12<br>QTR 3                          | FY12<br>QTR 4                          | FY12<br>Total                               | FY13<br>QTR 1                          | FY13<br>QTR 2                          | FY13<br>QTR 3                          | FY13<br>2TR 4 | FY13<br>Total                               |
|---|--|--|--|--|---|--|--|--|---------------|---|
| REPORTED REVENUE :  |  |  |  |  |   |  |  |  |               |   |
| CARDIAC RHYTHM DISEASE MANAGEMENT<br>Defibrillation Systems<br>Pacing Systems<br>AF & Other | \$<br><b>1,253</b><br>697<br>508<br>48 | \$<br><b>1,268</b><br>708<br>511<br>49 | \$<br><b>1,192</b><br>674<br>467<br>51 | \$<br><b>1,295</b><br>744<br>492<br>59 | \$<br><b>5,007</b><br>2,822<br>1,978<br>207 | \$<br><b>1,193</b><br>675<br>463<br>55 | \$<br><b>1,227</b><br>689<br>480<br>58 | \$<br><b>1,171</b><br>654<br>459<br>58 | \$<br>-       | \$<br><b>3,591</b><br>2,019<br>1,401<br>171 |
| CORONARY  | \$<br><b>389</b>                       | \$<br>376                              | \$<br>382                              | \$<br>450                              | \$<br>1,598                                 | \$<br>433                              | \$<br>429                              | \$<br>445                              | \$<br>-       | \$<br>1,307                                 |
| STRUCTURAL HEART  | \$<br>275                              | \$<br>266                              | \$<br>265                              | \$<br>289                              | \$<br>1,094                                 | \$<br>280                              | \$<br>271                              | \$<br>272                              | \$<br>-       | \$<br>823                                   |
| ENDOVASCULAR  | \$<br><b>186</b>                       | \$<br>188                              | \$<br>190                              | \$<br>219                              | \$<br>783                                   | \$<br>209                              | \$<br>210                              | \$<br>212                              | \$<br>-       | \$<br>631                                   |
| CARDIAC & VASCULAR GROUP  | \$<br>2,103                            | \$<br>2,098                            | \$<br>2,029                            | \$<br>2,253                            | \$<br>8,482                                 | \$<br>2,115                            | \$<br>2,137                            | \$<br>2,100                            | \$<br>-       | \$<br>6,352                                 |
| SPINE<br>Core Spine<br>BMP  | \$<br><mark>825</mark><br>651<br>174   | \$<br><mark>839</mark><br>675<br>164   | \$<br><b>784</b><br>640<br>144         | \$<br><mark>818</mark><br>677<br>141   | \$<br><b>3,267</b><br>2,643<br>624          | \$<br><b>786</b><br>645<br>141         | \$<br><b>782</b><br>649<br>133         | \$<br><b>753</b><br>639<br>114         | \$<br>-       | \$<br><b>2,320</b><br>1,932<br>388          |
| NEUROMODULATION   | \$<br>397                              | \$<br>421                              | \$<br>419                              | \$<br>463                              | \$<br>1,700                                 | \$<br>419                              | \$<br>454                              | \$<br>447                              | \$<br>-       | \$<br>1,320                                 |
| DIABETES  | \$<br>355                              | \$<br>367                              | \$<br>367                              | \$<br>392                              | \$<br>1,481                                 | \$<br>364                              | \$<br>378                              | \$<br>377                              | \$<br>-       | \$<br>1,119                                 |
| SURGICAL TECHNOLOGIES   | \$<br><b>266</b>                       | \$<br>298                              | \$<br>319                              | \$<br>371                              | \$<br>1,254                                 | \$<br>324                              | \$<br>344                              | \$<br>350                              | \$<br>-       | \$<br>1,019                                 |
| RESTORATIVE THERAPIES GROUP   | \$<br>1, <mark>84</mark> 3             | \$<br>1,925                            | \$<br>1,889                            | \$<br>2,044                            | \$<br>7,702                                 | \$<br>1,893                            | \$<br>1,958                            | \$<br>1,927                            | \$<br>-       | \$<br>5,778                                 |
| TOTAL CONTINUING OPERATIONS   | \$<br>3,946                            | \$<br>4,023                            | \$<br>3,918                            | \$<br>4,297                            | \$<br>16,184                                | \$<br>4,008                            | \$<br>4,095                            | \$<br>4,027                            | \$<br>-       | \$<br>12,130                                |
| ADJUSTMENTS :   |  | <br>                                   | <br>                                   | <br>                                   |   |  |  |  |               |   |
| CURRENCY IMPACT (1)   |  |  |  |  |   | \$<br>(119)                            | \$<br>(118)                            | \$<br>(41)                             |               | \$<br>(279                                  |
| COMPARABLE OPERATIONS (1)   | \$<br>3,946                            | \$<br>4,023                            | \$<br>3,918                            | \$<br>4,297                            | \$<br>16,184                                | \$<br>4,127                            | \$<br>4,213                            | \$<br>4,068                            | \$<br>-       | \$<br>12,409                                |

(1) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with GAAP.

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenue may not sum to the fiscal year to date revenue.

# MEDTRONIC, INC. U.S. REVENUE (Unaudited)

(\$ millions)

| (\$ minons)   | <b>-Y12</b><br>QTR 1                       | =Y12<br>2TR 2                  | =Y12<br>2TR 3                              | FY12<br>QTR 4                  | FY12<br>Total                            | FY13<br>QTR 1                  | FY13<br>QTR 2                  | FY13<br>QTR 3                        | =Y13<br>)TR 4 | FY13<br>Total                            |
|---|--|--------------------------------|--|--------------------------------|--|--------------------------------|--------------------------------|--------------------------------------|---------------|--|
| REPORTED REVENUE :  |  |                                |  |                                |  |                                |                                |                                      |               |  |
| CARDIAC RHYTHM DISEASE MANAGEMENT<br>Defibrillation Systems<br>Pacing Systems<br>AF & Other | \$<br><mark>649</mark><br>411<br>217<br>21 | \$<br>667<br>423<br>220<br>24  | \$<br><mark>619</mark><br>396<br>197<br>26 | \$<br>650<br>417<br>205<br>28  | \$<br><b>2,584</b><br>1,647<br>838<br>99 | \$<br>623<br>399<br>196<br>28  | \$<br>645<br>411<br>202<br>32  | \$<br><b>595</b><br>383<br>182<br>30 | \$<br>-       | \$<br><b>1,864</b><br>1,194<br>580<br>90 |
| CORONARY  | \$<br>90                                   | \$<br>85                       | \$<br>82                                   | \$<br>125                      | \$<br>383                                | \$<br>144                      | \$<br>139                      | \$<br>134                            | \$<br>-       | \$<br>417                                |
| STRUCTURAL HEART  | \$<br>100                                  | \$<br>98                       | \$<br>97                                   | \$<br>103                      | \$<br>398                                | \$<br>102                      | \$<br>102                      | \$<br>96                             | \$<br>-       | \$<br>299                                |
| ENDOVASCULAR  | \$<br>76                                   | \$<br>81                       | \$<br>79                                   | \$<br>87                       | \$<br>322                                | \$<br>81                       | \$<br>83                       | \$<br>77                             | \$<br>-       | \$<br>241                                |
| CARDIAC & VASCULAR GROUP  | \$<br>915                                  | \$<br>931                      | \$<br>877                                  | \$<br>965                      | \$<br>3,687                              | \$<br>950                      | \$<br>969                      | \$<br>902                            | \$<br>_       | \$<br>2,821                              |
| SPINE<br>Core Spine<br>BMP  | \$<br><b>589</b><br>429<br>160             | \$<br><b>599</b><br>450<br>149 | \$<br><b>555</b><br>426<br>129             | \$<br><b>557</b><br>431<br>126 | \$<br><b>2,300</b><br>1,736<br>564       | \$<br><b>558</b><br>430<br>128 | \$<br><b>549</b><br>430<br>119 | \$<br><b>522</b><br>422<br>100       | \$<br>-       | \$<br><b>1,631</b><br>1,284<br>347       |
| NEUROMODULATION   | \$<br>272                                  | \$<br>295                      | \$<br>287                                  | \$<br>315                      | \$<br>1,170                              | \$<br>295                      | \$<br>324                      | \$<br>309                            | \$<br>-       | \$<br>927                                |
| DIABETES  | \$<br>214                                  | \$<br>228                      | \$<br>226                                  | \$<br>238                      | \$<br>906                                | \$<br>215                      | \$<br>229                      | \$<br>223                            | \$<br>-       | \$<br><mark>66</mark> 6                  |
| SURGICAL TECHNOLOGIES   | \$<br>156                                  | \$<br>184                      | \$<br>200                                  | \$<br>224                      | \$<br>765                                | \$<br>209                      | \$<br>218                      | \$<br>215                            | \$<br>-       | \$<br>642                                |
| RESTORATIVE THERAPIES GROUP   | \$<br>1,231                                | \$<br>1,306                    | \$<br>1,268                                | \$<br>1,334                    | \$<br>5,141                              | \$<br>1,277                    | \$<br>1,320                    | \$<br>1,269                          | \$<br>-       | \$<br>3,866                              |
| TOTAL CONTINUING OPERATIONS   | \$<br>2,146                                | \$<br>2,237                    | \$<br>2,145                                | \$<br>2,299                    | \$<br>8,828                              | \$<br>2,227                    | \$<br>2,289                    | \$<br>2,171                          | \$<br>-       | \$<br>6,687                              |
| ADJUSTMENTS :   |  |                                |  |                                |  |                                |                                |                                      |               |  |
| CURRENCY IMPACT   |  |                                |  |                                |  | \$<br>-                        | \$<br>-                        | \$<br>-                              | \$<br>-       | \$<br>-                                  |
| COMPARABLE OPERATIONS   | \$<br>2,146                                | \$<br>2,237                    | \$<br>2,145                                | \$<br>2,299                    | \$<br>8,828                              | \$<br>2,227                    | \$<br>2,289                    | \$<br>2,171                          | \$<br>-       | \$<br>6,687                              |

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenues may not sum to the fiscal year to date revenue.

# MEDTRONIC, INC. INTERNATIONAL REVENUE

(Unaudited)

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|   | <b>-Y12</b><br>2TR 1                       | FY12<br>2TR 2                              | FY12<br>QTR 3                        | FY12<br>QTR 4                       | FY12<br>Total                               | FY13<br>QTR 1                        | FY13<br>QTR 2                       | FY13<br>QTR 3                        | =Y13<br>QTR 4 | FY13<br>Total                          |
|---|--|--|--------------------------------------|-------------------------------------|---|--------------------------------------|-------------------------------------|--------------------------------------|---------------|--|
| REPORTED REVENUE :  |  |  |                                      |                                     |   |                                      |                                     |                                      |               |  |
| CARDIAC RHYTHM DISEASE MANAGEMENT<br>Defibrillation Systems<br>Pacing Systems<br>AF & Other | \$<br><mark>604</mark><br>286<br>291<br>27 | \$<br><mark>601</mark><br>285<br>291<br>25 | \$<br><b>573</b><br>278<br>270<br>25 | \$<br>645<br>327<br>287<br>31       | \$<br><b>2,423</b><br>1,175<br>1,140<br>108 | \$<br><b>570</b><br>276<br>267<br>27 | \$<br>582<br>278<br>278<br>26       | \$<br><b>576</b><br>271<br>277<br>28 | \$<br>-       | \$<br><b>1,727</b><br>825<br>821<br>81 |
| CORONARY  | \$<br>299                                  | \$<br>291                                  | \$<br>300                            | \$<br>325                           | \$<br>1,215                                 | \$<br>289                            | \$<br>290                           | \$<br>311                            | \$<br>-       | \$<br><mark>89</mark> 0                |
| STRUCTURAL HEART  | \$<br>175                                  | \$<br>168                                  | \$<br>168                            | \$<br>186                           | \$<br><b>696</b>                            | \$<br>178                            | \$<br>169                           | \$<br>176                            | \$<br>-       | \$<br>524                              |
| ENDOVASCULAR  | \$<br>110                                  | \$<br>107                                  | \$<br>111                            | \$<br>132                           | \$<br>461                                   | \$<br>128                            | \$<br>127                           | \$<br>135                            | \$<br>-       | \$<br>390                              |
| CARDIAC & VASCULAR GROUP  | \$<br>1,188                                | \$<br>1,167                                | \$<br>1,152                          | \$<br>1,288                         | \$<br>4,795                                 | \$<br>1,165                          | \$<br>1,168                         | \$<br>1,198                          | \$<br>-       | \$<br>3,531                            |
| SPINE<br>Core Spine<br>BMP  | \$<br><mark>236</mark><br>222<br>14        | \$<br><mark>240</mark><br>225<br>15        | \$<br><mark>229</mark><br>214<br>15  | \$<br><mark>261</mark><br>246<br>15 | \$<br><b>967</b><br>907<br>60               | \$<br><mark>228</mark><br>215<br>13  | \$<br><mark>233</mark><br>219<br>14 | \$<br><mark>231</mark><br>217<br>14  | \$<br>-       | \$<br><b>689</b><br>648<br>41          |
| NEUROMODULATION   | \$<br>125                                  | \$<br>126                                  | \$<br>132                            | \$<br>148                           | \$<br>530                                   | \$<br>124                            | \$<br>130                           | \$<br>138                            | \$<br>-       | \$<br>393                              |
| DIABETES  | \$<br>141                                  | \$<br>139                                  | \$<br>141                            | \$<br>154                           | \$<br>575                                   | \$<br>149                            | \$<br>149                           | \$<br>154                            | \$<br>-       | \$<br>453                              |
| SURGICAL TECHNOLOGIES   | \$<br>110                                  | \$<br>114                                  | \$<br>119                            | \$<br>147                           | \$<br>489                                   | \$<br>115                            | \$<br>126                           | \$<br>135                            | \$<br>-       | \$<br>377                              |
| RESTORATIVE THERAPIES GROUP   | \$<br>612                                  | \$<br>619                                  | \$<br>621                            | \$<br>710                           | \$<br>2,561                                 | \$<br>616                            | \$<br>638                           | \$<br>658                            | \$<br>-       | \$<br>1,912                            |
| TOTAL CONTINUING OPERATIONS   | \$<br>1,800                                | \$<br>1,786                                | \$<br>1,773                          | \$<br>1,998                         | \$<br>7,356                                 | \$<br>1,781                          | \$<br>1,806                         | \$<br>1,856                          | \$<br>-       | \$<br>5,443                            |
| ADJUSTMENTS :   |  |  | <br>                                 |                                     |   |                                      |                                     |                                      | <br>          |  |
| CURRENCY IMPACT (1)   |  |  |                                      |                                     |   | \$<br>(119)                          | \$<br>(118)                         | \$<br>(41)                           | \$<br>-       | \$<br>(279)                            |
| COMPARABLE OPERATIONS (1)   | \$<br>1,800                                | \$<br>1,786                                | \$<br>1,773                          | \$<br>1,998                         | \$<br>7,356                                 | \$<br>1,900                          | \$<br>1,924                         | \$<br>1,897                          | \$<br>-       | \$<br>5,722                            |

(1) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with GAAP.

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenue may not sum to the fiscal year to date revenue.

# MEDTRONIC, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

|   |    | Three mo           | nths end | led                |    | Nine mor           | nths ended |                   |  |
|---|----|--------------------|----------|--------------------|----|--------------------|------------|-------------------|--|
|   | Ja | anuary 25,<br>2013 |          | anuary 27,<br>2012 |    | anuary 25,<br>2013 | Ja         | nuary 27,<br>2012 |  |
|   |    |                    |          | n millions, exce   |    |                    |            |                   |  |
| Net sales   | \$ | 4,027              | \$       | 3,918              | \$ | 12,130             | \$         | 11,887            |  |
| Costs and expenses:                                     |    |                    |          |                    |    |                    |            |                   |  |
| Cost of products sold                                   |    | 999                |          | 931                |    | 2,992              |            | 2,842             |  |
| Research and development expense                        |    | 376                |          | 364                |    | 1,148              |            | 1,097             |  |
| Selling, general, and administrative expense            |    | 1,401              |          | 1,371              |    | 4,223              |            | 4,161             |  |
| Certain litigation charges, net                         |    | -                  |          | -                  |    | 245                |            | -                 |  |
| Acquisition-related items                               |    | (55)               |          | 15                 |    | (44)               |            | (1)               |  |
| Amortization of intangible assets                       |    | 88                 |          | 84                 |    | 247                |            | 255               |  |
| Other expense, net                                      |    | 17                 |          | 67                 |    | 119                |            | 316               |  |
| Interest expense, net                                   |    | 46                 |          | 33                 |    | 103                |            | 103               |  |
| Total costs and expenses                                |    | 2,872              |          | 2,865              |    | 9,033              |            | 8,773             |  |
| Earnings from continuing operations before income taxes |    | 1,155              |          | 1,053              |    | 3,097              |            | 3,114             |  |
| Provision for income taxes                              |    | 167                | _        | 208                | _  | 599                | _          | 587               |  |
| Earnings from continuing operations                     |    | 988                |          | 845                |    | 2,498              |            | 2,527             |  |
| Discontinued operations, net of tax:                    |    |                    |          |                    |    |                    |            |                   |  |
| Earnings from operations of Physio-Control              |    | -                  |          | 15                 |    | -                  |            | 32                |  |
| Physio-Control divestiture-related costs                |    | -                  |          | (9)                |    | -                  |            | (17)              |  |
| Deferred income tax benefit on sale                     |    | -                  |          | 84                 |    | -                  |            | 84                |  |
| Earnings from discontinued operations                   |    | -                  |          | 90                 |    | -                  |            | 99                |  |
| Net earnings  | \$ | 988                | \$       | 935                | \$ | 2,498              | \$         | 2,626             |  |
| Basic earnings per share                                |    |                    |          |                    |    |                    |            |                   |  |
| Earnings from continuing operations                     | \$ | 0.98               | \$       | 0.80               | \$ | 2.45               | \$         | 2.39              |  |
| Net earnings  | \$ | 0.98               | \$       | 0.89               | \$ | 2.45               | \$         | 2.48              |  |
| Diluted earnings per share                              |    |                    |          |                    |    |                    |            |                   |  |
| Earnings from continuing operations                     | ¢  | 0.07               | ¢        | 0.00               | ¢  | 0.42               | ¢          | 0.27              |  |
|   | \$ | 0.97               | \$       | 0.80               | \$ | 2.43               | \$         | 2.37              |  |
| Net earnings  | \$ | 0.97               | \$       | 0.88               | \$ | 2.43               | \$         | 2.47              |  |
| Basic weighted average shares outstanding               |    | 1,012.5            |          | 1,054.4            |    | 1,020.7            |            | 1,058.5           |  |
| Diluted weighted average shares outstanding             |    | 1,021.0            |          | 1,060.2            |    | 1,028.7            |            | 1,064.1           |  |
| Cash dividends declared per common share                | \$ | 0.2600             | \$       | 0.2425             | \$ | 0.7800             | \$         | 0.7275            |  |
| Cash dividends declared per common share                | \$ | 0.2600             | \$       | 0.2425             | \$ | 0.7800             | \$         | 0.7275            |  |

#### MEDTRONIC, INC.

### RECONCILIATION OF CONSOLIDATED GAAP NET EARNINGS TO CONSOLIDATED NON-GAAP NET EARNINGS

#### (Unaudited)

#### (in millions, except per share data)

|  | _  | Three mont       | ths endeo | 1                |                      |
|--|----|------------------|-----------|------------------|----------------------|
|  |    | uary 25,<br>2013 |           | uary 27,<br>2012 | Percentage<br>Change |
| Net earnings, as reported  | \$ | 988              | \$        | 935              | 6%                   |
| Certain acquisition-related items  |    | (57)(a)          |           | 15 (c)           |                      |
| Physio-Control divestiture-related items                                   |    | -                |           | (75)(d)          |                      |
| Impact of authoritative convertible debt guidance on interest expense, net |    | 15 (b)           |           | 13 (b)           |                      |
| Non-GAAP net earnings  | \$ | 946              | \$        | 888 (e)          | 7%                   |

## MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP DILUTED EPS TO CONSOLIDATED NON-GAAP DILUTED EPS

#### (Unaudited)

|  | <br>Three mont   | ths ende | d                |                      |
|--|------------------|----------|------------------|----------------------|
|  | uary 25,<br>2013 |          | uary 27,<br>2012 | Percentage<br>Change |
| Diluted EPS, as reported                             | \$<br>0.97       | \$       | 0.88             | 10%                  |
| Certain acquisition-related items                    | (0.06)(a)        |          | 0.01 (c)         |                      |
| Physio-Control divestiture-related items             | -                |          | (0.07)(d)        |                      |
| Impact of authoritative convertible debt guidance on |                  |          |                  |                      |
| interest expense, net                                | 0.01 (b)         |          | 0.01 (b)         |                      |
| Non-GAAP diluted EPS                                 | \$<br>0.93(1)    | \$       | 0.84 (1)(e)      | 11%                  |

(1) The data in this schedule has been intentionally rounded to the nearest \$0.01, and therefore, may not sum.

(a) The \$57 million (\$0.06 per share) after-tax (\$55 million pre-tax) certain acquisition-related items, net gain includes \$70 million after-tax (\$70 million pre-tax) net income related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009, \$10 million after-tax (\$10 million pre-tax) of certain acquisition-related costs from the November 2012 acquisition of China Kanghui Holdings, and a \$3 million after-tax (\$5 million pre-tax) IPR&D impairment charge related to a recent acquisition in the Structural Heart business. The change in fair value of contingent milestone payments is primarily related to the change in fair value of Ardian, Inc. contingent commercial milestone payments, which are based on annual revenue growth through fiscal year 2015, due to current slower commercial ramp in Europe and protracted U.S. regulatory process. The certain acquisition-related items that are determined in accordance with U.S. generally accepted accounting principles (U.S. GAAP), Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain acquisition-related items. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain acquisition-related items when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(b) The Financial Accounting Standards Board (FASB) authoritative guidance for convertible debt accounting has resulted in an after-tax impact to net earnings of \$15 million (\$0.01 per share) and \$13 million (\$0.01 per share) for the three months ended January 25, 2013 and January 27, 2012, respectively. The pre-tax impact to interest expense, net was \$23 million and \$21 million for the three months ended January 25, 2013 and January 27, 2012, respectively. In addition to disclosing the financial statement impact of this authoritative guidance that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding this authoritative guidance. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing

operations and is useful for period over period comparisons of such operations. Medtronic management eliminates the impact of this authoritative guidance when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(c) The \$15 million (\$0.01per share) after-tax (\$15 million pre-tax) certain acquisition-related items include charges related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009. In addition to disclosing certain acquisition-related items that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain acquisition-related items. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain acquisition-related items when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(d) The \$75 million (\$0.07 per share) after-tax (\$12 million pre-tax expense) net benefit from Physio-Control divestiture-related items include an \$84 million deferred income tax benefit partially offset by \$9 million after-tax (\$12 million pre-tax) of transaction costs. The deferred income tax benefit was recorded in accordance with U.S. GAAP as the Company was required to establish a deferred tax asset on the difference between its tax and book basis in the shares of Physio-Control, up to the expected amount of gain, at the point in time the Company classified Physio-Control as held for sale in the third quarter of fiscal year 2012. In the fourth quarter of fiscal year 2012 when the Company recorded the Physio-Control disposition, the Company wrote-off the deferred tax asset with a corresponding deferred income tax expense. In addition to disclosing Physio-Control divestiture-related items that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding Physio-Control divestiture-related items. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates Physio-Control divestiture-related items when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(e) Included in our non-GAAP net earnings is \$15 million (\$0.01 per share) after-tax (\$23 million pre-tax) income from the operations of the Physio-Control business for the three months ended January 27, 2012, which is included in earnings from discontinued operations on our condensed consolidated statements of earnings. The Company has included this income in its non-GAAP net earnings as the disposition did not occur until the fourth quarter of fiscal year 2012 and thus the income was earned through the operations of the Company. Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the net impact of including the operating income of the Physio-Control business. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

# MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP NET EARNINGS TO CONSOLIDATED NON-GAAP NET EARNINGS

#### (Unaudited)

#### (in millions, except per share data)

|  | _  | Nine montl       | hs ende | d                 |                      |
|--|----|------------------|---------|-------------------|----------------------|
|  |    | uary 25,<br>2013 |         | nuary 27,<br>2012 | Percentage<br>Change |
| Net earnings, as reported                            | \$ | 2,498            | \$      | 2,626             | -5%                  |
| Certain litigation charges, net                      |    | 235 (a)          |         | -                 |                      |
| Certain acquisition-related items                    |    | (46)(b)          |         | 32 (d)            |                      |
| Physio-Control divestiture-related items             |    | -                |         | (67)(e)           |                      |
| Impact of authoritative convertible debt guidance on |    | 44 (-)           |         | 20 (-)            |                      |
| interest expense, net                                |    | 44 (c)           |         | <u>39 (c)</u>     |                      |
| Non-GAAP net earnings                                | \$ | 2,731            | \$      | 2,630 (f)         | 4%                   |

# MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP DILUTED EPS TO CONSOLIDATED NON-GAAP DILUTED EPS (Unaudited)

|  | <br>Nine months  | ended | (2)              |                      |
|--|------------------|-------|------------------|----------------------|
|  | uary 25,<br>2013 |       | uary 27,<br>2012 | Percentage<br>Change |
| Diluted EPS, as reported                             | \$<br>2.43       | \$    | 2.47             | -2%                  |
| Certain litigation charges, net                      | 0.23 (a)         |       | -                |                      |
| Certain acquisition-related items                    | (0.04)(b)        |       | 0.03 (d)         |                      |
| Physio-Control divestiture-related items             | -                |       | (0.06)(e)        |                      |
| Impact of authoritative convertible debt guidance on |                  |       |                  |                      |
| interest expense, net                                | 0.04 (c)         |       | 0.04 (c)         |                      |
| Non-GAAP diluted EPS                                 | \$<br>2.65(1)    | \$    | 2.47 (1)(f)      | 7%                   |

(1) The data in this schedule has been intentionally rounded to the nearest \$0.01, and therefore, may not sum.

(2) The data in this schedule has been intentionally rounded and therefore the first, second, and third quarter data may not sum to the fiscal year to date totals.

(a) The \$235 million (\$0.23 per share) after-tax (\$245 million pre-tax) certain litigation charges, net relates to an accounting charge for probable and reasonably estimable patent litigation with Edwards Lifesciences, Inc. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. generally accepted accounting principles (U.S. GAAP), Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(b) The \$46 million (\$0.04 per share) after-tax (\$44 million pre-tax) certain acquisition-related items, net gain includes \$67 million after-tax (\$67 million pre-tax) net income related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009, \$13 million after-tax (\$13 million pre-tax) of certain acquisition-related costs from the November 2012 acquisition of China Kanghui Holdings, a \$5 million after-tax (\$5 million pre-tax) net charge for an adjustment of transaction costs related to the divestiture of the Physio-Control business that occurred in the fourth quarter of fiscal year 2012, and a \$3 million after-tax (\$5 million pre-tax) IPR&D impairment charge related to a recent acquisition in the Structural Heart business. The change in fair value of contingent milestone payments is primarily related to the change in fair value of Ardian, Inc. contingent commercial milestone payments, which are based on annual revenue growth through fiscal year 2015, due to current slower commercial ramp in Europe and protracted U.S. regulatory process. The certain acquisition-related costs from the acquisition of China Kanghui

Holdings included banker, legal, and other professional service fees. In addition to disclosing certain acquisition-related items that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain acquisition-related items. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain acquisition-related items when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(c) The Financial Accounting Standards Board (FASB) authoritative guidance for convertible debt accounting has resulted in an after-tax impact to net earnings of \$44 million (\$0.04 per share) and \$39 million (\$0.04 per share) for the nine months ended January 25, 2013 and January 27, 2012, respectively. The pre-tax impact to interest expense, net was \$69 million and \$63 million for the nine months ended January 25, 2013 and January 27, 2012, respectively. In addition to disclosing the financial statement impact of this authoritative guidance that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding this authoritative guidance. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(d) The \$32 million (\$0.03 per share) after-tax (\$32 million pre-tax) certain acquisition-related items include charges related to the change in fair value of contingent milestone payments associated with acquisitions subsequent to April 29, 2009. In addition to disclosing certain acquisition-related items that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain acquisition-related items. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain acquisition-related items when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(e) The \$67 million (\$0.06 per share) after-tax (\$24 million pre-tax expense) net benefit from Physio-Control divestiture-related items include an \$84 million deferred income tax benefit partially offset by \$17 million after-tax (\$24 million pre-tax) of transaction costs. The deferred income tax benefit was recorded in accordance with U.S. GAAP as the Company was required to establish a deferred tax asset up to the expected amount of gain, at the point in time the Company classified Physio-Control as held for sale in the third quarter of fiscal year 2012. In the fourth quarter of fiscal year 2012 when the Company recorded the Physio-Control disposition, the Company wrote-off the deferred tax asset with a corresponding deferred income tax expense. In addition to disclosing Physio-Control divestiture-related items that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding Physio-Control divestiture-related items. Management believes that the resulting non-GAAP financial measure provides useful information to operations. Medtronic management eliminates Physio-Control divestiture-related items when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(f) Included in our non-GAAP net earnings is \$32 million (\$0.03 per share) after-tax (\$48 million pre-tax) income from the operations of the Physio-Control business for the nine months ended January 27, 2012, which is included in earnings from discontinued operations on our condensed consolidated statements of earnings. The Company has included this income in its non-GAAP net earnings as the disposition did not occur until the fourth quarter of fiscal year 2012 and thus the income was earned through the operations of the Company. Additionally, included in our non-GAAP net earnings for the nine months ended January 27, 2012 is a \$5 million after-tax (\$5 million pre-tax) charge for transaction costs incurred related to the acquisitions of Salient Surgical Technologies, Inc. (Salient) and PEAK Surgical, Inc. (PEAK), and a non-cash gain of \$38 million after-tax (\$38 million pre-tax) related to previously held investments in Salient and PEAK, which are included in acquisition-related items on our condensed consolidated statements of earnings. The Company has included these items in its non-GAAP net earnings to offset the dilution to fiscal year 2012 net earnings in the second-half of the fiscal year from Salient and PEAK operations. Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the net impact of including the operating income of the Physio-Control business and the net impact of the Salient and PEAK acquisitions. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or simila

# MEDTRONIC, INC. RECONCILIATION OF WORLDWIDE REVENUE GROWTH TO CONSTANT CURRENCY GROWTH (Unaudited) (in millions)

|                                   |                     | nths ended          |                    | Currency          | -                    | Constant               |
|-----------------------------------|---------------------|---------------------|--------------------|-------------------|----------------------|------------------------|
|                                   | January 25,<br>2013 | January 27,<br>2012 | Reported<br>Growth | on Grow<br>Dollar | th (a)<br>Percentage | Currency<br>Growth (a) |
|                                   |                     |                     |                    |                   |                      |                        |
| Reported Revenue:                 |                     |                     |                    |                   |                      |                        |
| Defibrillation Systems            | \$ 654              | \$ 674              | (3)%               | \$ (7)            | (1)%                 | (2)%                   |
| Pacing Systems                    | 459                 | 467                 | (2)                | (6)               | (2)                  | -                      |
| AF & Other                        | 58                  | 51                  | 14                 | (1)               | (2)                  | 16                     |
| Cardiac Rhythm Disease Management | 1,171               | 1,192               | (2)                | (14)              | (1)                  | (1)                    |
| Coronary                          | 445                 | 382                 | 16                 | (8)               | (3)                  | 19                     |
| Structural Heart                  | 272                 | 265                 | 3                  | (4)               | (1)                  | 4                      |
| Endovascular                      | 212                 | 190                 | 12                 | (4)               | (2)                  | 14                     |
| Cardiac & Vascular Group          | 2,100               | 2,029               | 3                  | (30)              | (2)                  | 5                      |
| Core Spine                        | 639                 | 640                 | -                  | (4)               | -                    | -                      |
| BMP                               | 114                 | 144                 | (21)               | -                 | -                    | (21)                   |
| Spine                             | 753                 | 784                 | (4)                | (4)               | (1)                  | (3)                    |
| Neuromodulation                   | 447                 | 419                 | 7                  | (3)               | -                    | 7                      |
| Diabetes                          | 377                 | 367                 | 3                  | (2)               | -                    | 3                      |
| Surgical Technologies             | 350                 | 319                 | 10                 | (2)               | -                    | 10                     |
| Restorative Therapies Group       | 1,927               | 1,889               | 2                  | (11)              | (1)                  | 3                      |
| Total                             | \$ 4,027            | \$ 3,918            | 3 %                | \$ (41)           | (1)%                 | 4 %                    |

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

# MEDTRONIC, INC. RECONCILIATION OF INTERNATIONAL REVENUE GROWTH TO CONSTANT CURRENCY GROWTH (Unaudited) (in millions)

|                                   | Three mo<br>January 25, | nths ended<br>January 27, | Currency Impac<br>Reported on Growth (a) |         | •          | Constant<br>Currency |
|-----------------------------------|-------------------------|---------------------------|--|---------|------------|----------------------|
|                                   | 2013                    | 2012                      | Growth                                   | Dollar  | Percentage | Growth (a)           |
| Reported Revenue:                 |                         |                           |  |         |            |                      |
| Defibrillation Systems            | \$ 271                  | \$ 278                    | (3)%                                     | \$ (7)  | (3)%       | - %                  |
| Pacing Systems                    | 277                     | 270                       | 3  | (6)     | (2)        | 5                    |
| AF & Other                        | 28                      | 25                        | 12                                       | (1)     | (4)        | 16                   |
| Cardiac Rhythm Disease Management | 576                     | 573                       | 1  | (14)    | (2)        | 3                    |
| Coronary                          | 311                     | 300                       | 4  | (8)     | (2)        | 6                    |
| Structural Heart                  | 176                     | 168                       | 5  | (4)     | (2)        | 7                    |
| Endovascular                      | 135                     | 111                       | 22                                       | (4)     | (3)        | 25                   |
| Cardiac & Vascular Group          | 1,198                   | 1,152                     | 4  | (30)    | (3)        | 7                    |
| Core Spine                        | 217                     | 214                       | 1  | (4)     | (2)        | 3                    |
| BMP                               | 14                      | 15                        | (7)                                      |         | -          | (7)                  |
| Spine                             | 231                     | 229                       | 1  | (4)     | (2)        | 3                    |
| Neuromodulation                   | 138                     | 132                       | 5  | (3)     | (2)        | 7                    |
| Diabetes                          | 154                     | 141                       | 9  | (2)     | (2)        | 11                   |
| Surgical Technologies             | 135                     | 119                       | 13                                       | (2)     | (2)        | 15                   |
| Restorative Therapies Group       | 658                     | 621                       | 6  | (11)    | (2)        | 8                    |
| Total                             | \$ 1,856                | \$ 1,773                  | 5 %                                      | \$ (41) | (2)%       | 7 %                  |

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

### MEDTRONIC, INC.

### RECONCILIATION OF EMERGING MARKET REVENUE GROWTH TO CONSTANT CURRENCY GROWTH

### (Unaudited)

(in millions)

|                             |             | Three mo | ended       |      | Currenc  | Constant   |            |            |
|-----------------------------|-------------|----------|-------------|------|----------|------------|------------|------------|
|                             | January 25, |          | January 27, |      | Reported | on Gro     | Currency   |            |
|                             |             | 2013     |             | 2012 | Growth   | <br>Dollar | Percentage | Growth (a) |
| Emerging Market Revenue (b) | \$          | 475      | \$          | 395  | 20 %     | \$<br>(3)  | (1)%       | 21 %       |

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

(b) Emerging Market Revenue includes revenues from Asia Pacific (except Australia, Japan, Korea, and New Zealand), Central and Eastern Europe, Greater China, Latin America, the Middle East and Africa, and South Asia.

# MEDTRONIC, INC. RECONCILIATION OF OPERATING CASH FLOW TO FREE CASH FLOW

## (Unaudited) (in millions)

|   | <br>onths ended<br>ry 25, 2013 | <br>onths ended<br>er 26, 2012 | <br>e months ended<br>wary 25, 2013 |
|---|--------------------------------|--------------------------------|-------------------------------------|
| Net cash provided by operating activities   | \$<br>3,696                    | \$<br>2,167                    | \$<br>1,529                         |
| Additions to property, plant, and equipment | (336)                          | <br>(211)                      | (125)                               |
| Free cash flow (a)                          | \$<br>3,360                    | \$<br>1,956                    | \$<br>1,404                         |

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider free cash flow. In addition, Medtronic management uses free cash flow to evaluate operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. Medtronic calculates free cash flow by subtracting property, plant, and equipment additions from operating cash flows.

### MEDTRONIC, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

|   | January 25,<br>2013<br>(in millions, exce |                | April 27,<br>2012 |               |
|---|---|----------------|-------------------|---------------|
| ASSETS  | (IN                                       | millions, exce | pt pe             | r snare data) |
| Current assets:   |   |                |                   |               |
| Cash and cash equivalents   | \$  | 1,298          | \$                | 1,248         |
| Short-term investments  | Ψ   | 1,166          | ψ                 | 1,240         |
| Accounts receivable, less allowances of \$106 and \$100, respectively |   | 3,532          |                   | 3,808         |
| Inventories   |   | 1,889          |                   | 1,800         |
| Deferred tax assets, net  |   | 552            |                   | 640           |
| Prepaid expenses and other current assets                             | _   | 712            |                   | 675           |
| Total current assets  |   | 9,149          |                   | 9,515         |
| Property, plant, and equipment  |   | 6,136          |                   | 5,796         |
| Accumulated depreciation  |   | (3,634)        |                   | (3,323)       |
| Property, plant, and equipment, net                                   |   | 2,502          |                   | 2,473         |
| Goodwill  |   | 10,341         |                   | 9,934         |
| Other intangible assets, net  |   | 2,758          |                   | 2,647         |
| Long-term investments   |   | 9,321          |                   | 7,705         |
| Long-term deferred tax assets, net                                    |   | 496            |                   | 504           |
| Other assets  |   | 382            |                   | 305           |
| Total assets  | \$  | 34,949         | \$                | 33,083        |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                  |   |                |                   |               |
| Current liabilities:  |   |                |                   |               |
| Short-term borrowings   | \$  | 4,104          | \$                | 3,274         |
| Accounts payable  |   | 569            |                   | 565           |
| Accrued compensation  |   | 864            |                   | 912           |
| Accrued income taxes  |   | 207            |                   | 65            |
| Deferred tax liabilities, net   |   | 10             |                   | 33            |
| Other accrued expenses  |   | 1,204          | ·                 | 1,008         |
| Total current liabilities   |   | 6,958          |                   | 5,857         |
| Long-term debt  |   | 7,314          |                   | 7,359         |
| Long-term accrued compensation and retirement benefits                |   | 838            |                   | 759           |
| Long-term accrued income taxes  |   | 1,002          |                   | 1,005         |
| Long-term deferred tax liabilities, net                               |   | 639            |                   | 611           |
| Other long-term liabilities   |   | 362            |                   | 379           |
| Total liabilities   |   | 17,113         |                   | 15,970        |
| Commitments and contingencies   |   |                |                   |               |
| Shareholders' equity:   |   |                |                   |               |
| Preferred stock— par value \$1.00                                     |   |                |                   |               |
| Common stock— par value \$0.10  |   | 101            |                   | 104           |
| Retained earnings   |   | 18,207         |                   | 17,482        |
| Accumulated other comprehensive loss                                  |   | (472)          |                   | (473)         |
| Total shareholders' equity  |   | 17,836         | ·                 | 17,113        |
| Total liabilities and shareholders' equity                            | \$  | 34,949         | \$                | 33,083        |
|   |   |                |                   |               |

## MEDTRONIC, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|   | Nine months ended          |         |         |              |
|---|----------------------------|---------|---------|--------------|
|   | January 25, 2013 January 2 |         |         | ary 27, 2012 |
|   |                            | (in m   | illions | )            |
| Operating Activities:   | ¢                          | 2 400   | Φ.      | 2.626        |
| Net earnings  | \$                         | 2,498   | \$      | 2,626        |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |                            |         |         |              |
| Depreciation and amortization   |                            | 610     |         | 633          |
| Amortization of discount on senior convertible notes                                |                            | 69      |         | 63           |
| Acquisition-related items   |                            | (67)    |         | 32           |
| Provision for doubtful accounts   |                            | 34      |         | 49           |
| Deferred income taxes   |                            | 39      |         | (181)        |
| Stock-based compensation  |                            | 119     |         | 124          |
| Change in operating assets and liabilities, net of effect of acquisitions:          |                            |         |         |              |
| Accounts receivable, net  |                            | 255     |         | (124)        |
| Inventories   |                            | (58)    |         | (202)        |
| Accounts payable and accrued liabilities  |                            | (25)    |         | 74           |
| Other operating assets and liabilities  |                            | 68      |         | 571          |
| Certain litigation charges, net   |                            | 245     |         | _            |
| Certain litigation payments   |                            | (91)    |         | (239)        |
| Net cash provided by operating activities   |                            | 3,696   |         | 3,426        |
| Investing Activities:   |                            |         |         |              |
| Acquisitions, net of cash acquired  |                            | (820)   |         | (556)        |
| Additions to property, plant, and equipment   |                            | (336)   |         | (374)        |
| Purchases of marketable securities  |                            | (7,746) |         | (5,714)      |
| Sales and maturities of marketable securities                                       |                            | 6,396   |         | 4,495        |
| Other investing activities, net   |                            | (4)     |         | (32)         |
| Net cash used in investing activities   |                            | (2,510) |         | (2,181)      |
| Financing Activities:   |                            |         |         |              |
| Acquisition-related contingent consideration  |                            | (17)    |         | (62)         |
| Change in short-term borrowings, net  |                            | 766     |         | 222          |
| Payments on long-term debt  |                            | (10)    |         | (24)         |
| Dividends to shareholders   |                            | (797)   |         | (769)        |
| Issuance of common stock  |                            | 158     |         | 67           |
| Repurchase of common stock  |                            | (1,247) |         | (780)        |
| Net cash used in financing activities   |                            | (1,147) |         | (1,346)      |
| Effect of exchange rate changes on cash and cash equivalents                        |                            | 11      | •••     | (91)         |
| Net change in cash and cash equivalents   |                            | 50      |         | (192)        |
| Cash and cash equivalents at beginning of period                                    |                            | 1,248   | ·       | 1,382        |
| Cash and cash equivalents at end of period  | \$                         | 1,298   | \$      | 1,190        |
| Supplemental Cash Flow Information  |                            |         |         |              |
| Cash paid for:  |                            |         |         |              |
| Income taxes  | \$                         | 422     | \$      | 226          |
| Interest  |                            | 226     |         | 197          |